

Outline of the Mid-Term Corporate Management Plan

GNT2030
GREAT NICHE TOP

November 13, 2025 ASAHI YUKIZAI CORPORATION

History of ASAHI YUKIZAI CORPORATION

1960



To flexibly meet the needs of time and social changes, we have developed a variety of businesses and new products and have continually made new attempts.

1980

Trends of Time and Society

Contribution to Social **Development**



The Postwar Recovery Reconstruction of Social Infrastructure





Flourishing of the **Petrochemical Business** Development of the **Automobile Industry**





Accelerated Globalization Progress Made in the Information-Oriented Society



Resin for Making **Electronic Materials**



The IT Revolution

Environmental Issues

and Energy Saving

Emerging Nations Gaining Power

2000

Dymatrix^m



2020

Decarbonization

Evident

Progress made in DX and Al

Geopolitical Risks Becoming









Global Development

- · Asahi/America, Inc.
- · China (Asahi Organic Chemicals Trading(shanghai) Co., Ltd / ASAHI AV VALVE (SHANGHAI)CO., LTD/Asahi Organic Chemicals (Nantong) Co., Ltd.)

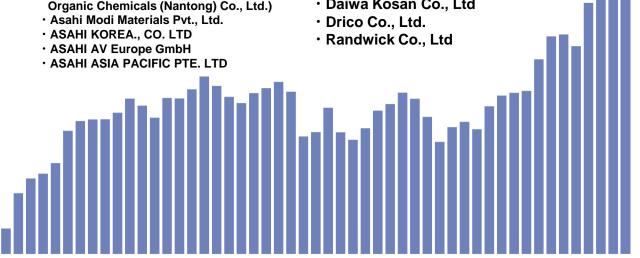


- · Asahi AV Japan Corporation
- · Daiwa Kosan Co., Ltd



ASAHIAN/

Nobeoka Factory (at the time of 1967)



Changes in Sales

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Values that ASAHI YUKIZAI Provides



Worldwide Bases

Japan

U.S.

China



Products and Services



and Solar Battery)

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Electrolytic

Water Treatment Supply & Sewerage)

Aguarium and Fisheries

Agriculture

Construction Machinery

Tunnel



Hot Spring

Geothermal Electricity

Markets

Electronic Industry (Semiconductor, FPD

Steelmaking & Nonferrous Metal

Chemical and

(Drainage and Water

Mining

Seawater, Desalination

Automobile.

Building Construction





Mexico

Corrosion-proof

Low Dust Emission

Engineering

Prefabrication

Measures Against PFAS

Low Metal

Low Smelling

High Heat Insulation

Water Treatment

Drilling Technology











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- 2. Basic Policy of "GNT 2030"
- 3. Strategies by Business Areas
- 4. Financial Strategy
- 5. Enhancing Intangible Assets as Foundation for Business Growth



1. Medium to Long Term Vision

The "GNT" We Are Targeting to Achieve



Great

As Being Symbolic in Our Industry



Enthusiasm to Create and Expand Unique Markets

Top

A Leading Runner to Obtain Sympathy from the Society

Image of Growth in the New Mid-Term Plan ("GNT 2030")





Great Niche Long-Term Prospect (for around 2035)

Net Sales : 200 bil. yen Operating Profit : 40 bil. yen

ROIC: 13 %
ROE: 18 %

Top

Targets for FY2030

Net Sales: 120 bil. yen

Operating Profit : 20 bil. yen ROIC : 10%

ROE: 15%

FY2030 and Beyond
Effects of the
Investment for Growth

to Be Felt

Estimates for FY2025

Net Sales: 80 bil. yen Operating Profit: 7.5 bil. yen

GNT2025

Y2021 FY2026

GNT2030

End of FY2030

Around 2035



2. Basic policy of "GNT 2030"

Basic Policy of "GNT 2030"



Three Growth Strategies

Promoting the "Niche Top" Strategy by Region in the World

Deepening and Expanding Presence in the Semiconductor-Related Business

Reforming Domestic Business Models - Changing from Competition to Cooperative Creation



Enhancing intangible assets

(Driving Force for Growth)

Human Capital: Developing ASAHI YUKIZAI-Style human resources: "People who

take on challenges and move forward together"

Intellectual Capital: Contributing to sustainable increase in corporate value with

intellectual property

Customer Capital: Deepening relationships further with loyal customers

DX: Promoting DX initiatives to reform business, which should result in

increased business value

Financial Strategy (to Support Growth)

Cash Allocation: Reinforcing investment for growth and returning profits to shareholders by making use of liabilities,

while maintaining a certain level of financial soundness

ROIC Management: Implementing optimum allocation of managerial resources with consciousness of capital efficiency

Numerical Targets in the "GNT 2030"



	Index	Actual result in FY2024	Estimate for FY2025	
	Net Sales	85.2 billion yen	80 billion yen	
Drofitability	Operating Profit	11.1 billion yen	7.5 billion yen	
Profitability	EBITDA	14 billion yen	11.1 billion yen	
	Net Profit	7.6 billion yen	5.1 billion yen	
Capital	ROIC	10%	6%	
Efficiency	ROE	10%	-	
Financial Soundness	D/E Ratio	0.08	-	
Return of Profits to Shareholders	Total Return Ratio	40%	-	

Target for FY2030					
120 billion yen					
20 billion yen					
30 billion yen					
14 billion yen					
10%					
15%					
0.5 or Less					
About 50-70%*					

Long-Term Perspective (for 2035)					
200 billion yen					
40 billion yen					
-					
-					
13%					
18%					
-					
-					

^{*}The total return ratio is roughly targeted at 50-70% as a total for the next six years, while taking the financial soundness into consideration, in which the D/E ratio stands at 0.5 or less.



3. Strategies by Business Areas

Numerical Targets by Area of Business



		Actual Results in FY2024	Estimates for FY2025	Target for FY2030	Growth Rate in FY2030 Over FY2025 (Annual Rate)
Valve & Piping Systems Divisions	Net Sales	52.3 billion yen	48.4 billion yen	75 billion yen	9%
	Operating Profit (OP Margin)	9.1 billion yen (17%)	6.8 billion yen (14%)	13 billion yen (17%)	14%
Resin Divisions	Net Sales	23 billion yen	22.7 billion yen	35 billion yen	10%
	Operating Profit (OP Margin)	1.1 billion yen (5%)	0.4 billion yen (2%)	6 billion yen (17%)	72%
Water Treatment & Natural Resources Development Divisions	Net Sales	9.8 billion yen	8.9 billion yen	10 billion yen	4%
	Operating Profit (OP Margin)	0.8 billion yen (8%)	0.3 billion yen (3%)	1 billion yen (10%)	27%
Total	Net Sales	85.2 billion yen	80 billion yen	120 billion yen	8%
	Operating Profit (OP Margin)	11.1 billion yen (13%)	7.5 billion yen (9%)	20 billion yen (17%)	22%

Three Strategies for Growth



Promotion of the "Niche Top" Strategy by Region

* The semiconductor-related business is excluded.

U.S.

Expansion of prefabrication bases

Middle East & Africa

Promoting replacement of metal in desalination, electrolysis, and chemical processes

India

Planning the second factory for RCS

China

Expanding production of highperformance resin for use in foundry

Deepening and Expanding of the Semiconductor-Related Business

Valve & Piping Systems Divisions

- ➤ Establishment of a global supply system for DymatrixTM products
 - Nobeoka, Japan: Exploring utilization of Asahi Kasei Microdevices' semiconductor manufacturing facilities
 - China: Considering local production to meet regional market needs

Resin Divisions

- Development of electronic materials to be used in downstream processes, whose production sees strong growth currently
- Enhancing local production in China (Increasing production capacity with construction of the Nantong Electronics Materials Second Plant)

Reform of Domestic Business Models (Change from Competition to Cooperative Creation)

Valve & Piping Systems Divisions



Water Treatment & Natural Resources
Development Divisions

 Business model transformation for integrated provision of corrosion-proof solutions (products and services)

Resin Divisions

- Restructuring and co-creating RCS* business and in cooperation with other companies
- Development of the original resin technology (high function and low environmental burden) for the Japanese and worldwide casting industry

Resin Divisions

- On-site foaming insulating materials
 - Further strengthening of the integrated material and processing operations with construction companies in the ASAHI YUKIZAI group
 - Building the stable construction system whereas stepping up product quality and function

*RCS: Resin Coated Sand (for use in foundry)

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Promotion of the "Niche Top" Strategy by Region



India

> Planning the second factory

China

Expanding production of high-performance resin for Use in Foundry

Target State

A global Leader in Casting Materials that Contributes to Provision of New Value in the Molding Process and to Sustainability of Customers' Business

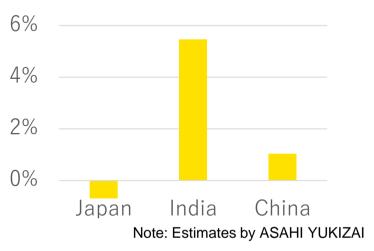
Our Strength (Superiority in Competition)

- Technology in developing and manufacturing resin
- Technology of producing RCSs

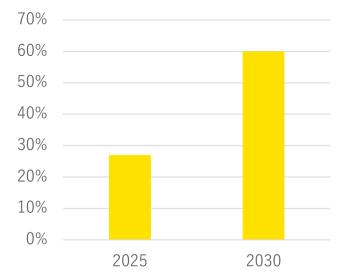
Market Background and our Value Creating Strategy

- ➤ India: As demand for RCS is expected to become brisk, we will promote the market creation with added-function products that will contribute to the casting of thin products with complicated form.
- ➤ China: Increase of the yield rate and environmental improvement have become important issues to address. We will expand business by contributing to it with high function resin products in which our technology in high-strength and low-smelling products are effectively utilized.

Number of Cars Produced by Country (comparison of CAGRs for 2026-2032)



Percentage of High-Function Products sold by ASAHI YUKIZAI's Resin Business in China



Deepening and Expanding Presence in Semiconductor-Related Business



Valve & Piping
Systems Divisions

- ➤ Establishment of a global supply system for Dymatrix[™] products
 - · Nobeoka, Japan: Exploring utilization of Asahi Kasei Microdevices' semiconductor manufacturing facilities
 - China: Considering establishment of a local production system to ensure stable product supply that meets local market needs

Target State

A Business Partner Supporting the Development of the Electronics Industry by Delivering Value that Exceeds Customer Expectations through Unique Ideas and Advanced Technologies

Our Strength (Superiority in Competition)

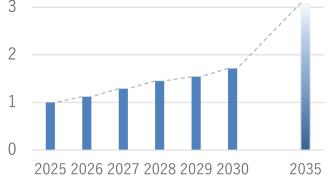
> Low-particle emission technology, customizability, and high-precision flow control technology

Market Background and our Value Creating Strategy

- ➤ With the ongoing miniaturization of semiconductors, cleaning and CMP equipment are expected to require even higher precision.
- ➤ Leveraging the low particle generation and high customizability of Dymatrix[™] and the high-precision flow control performance of FALCONICS[™], we contribute to improving productivity in semiconductor manufacturing processes.
- > To meet strong global demand, we are expanding our production bases and enhancing production capacity and efficiency to establish a supply system that can respond to the diverse needs of customers worldwide.

Trends in the Semiconductor Market and its Outlook 1,200 1,000 800 Actual results 200 Actual results Note: Estimates by ASAHI YUKIZAI





Note: Estimated figures with 2025 figure as 1

Deepening and Expanding Presence in Semiconductor-Related Business



Resin Divisions

- Development of electronic materials to be used in downstream processes, whose production sees strong growth currently
- ➤ Enhancing local production in China (increasing production capacity with construction of the Nantong Electronics Materials Second Plant)

Direction of Development of Electronic Materials for Semiconductor

Target State

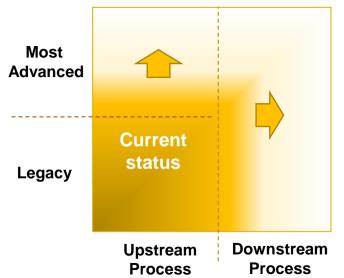
A Global Supplier that Contributes to the Sophistication of the Electronics Industry with Particular Attention to Revolutionary Technology and Quality

Our Strength (Superiority in Competition)

Technologies on purification, synthesis and low metal

Market Background and our Value Creating Strategy

- ➤ Japan: By advancing our technology in synthesis, purification, low metal and analysis, we will promote development of electronic materials that will be accepted for the most advance process or the downstream process, so as to expand business into the high value-added domain.
- China: With the background of accelerated domestic production of semiconductor and FPD products, we will construct the Nantong Electronics Materials Second Plant (to be completed in March 2027), which aims to realize 3 times more increase in the photoresist base resin production in comparison with the current capacity.



The Second Electric Material Factory in Nantong



Reforming Domestic Business Models (Changing from Competition to Cooperative Creation)



Valve & Piping Systems Divisions

X

Water Treatment & Natural Resources Development Divisions

Business Model Transformation for Integrated Provision of Corrosionproof Solutions (Products and Services)

Target State

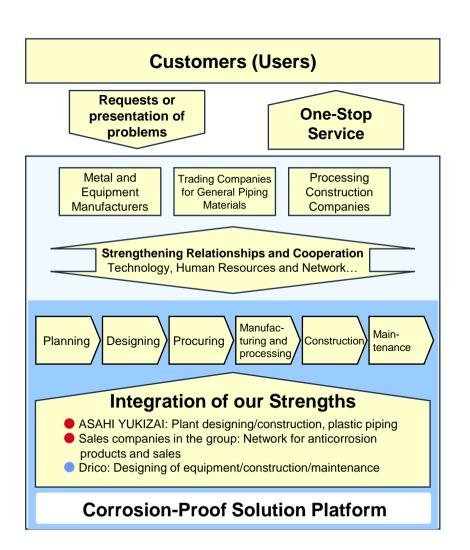
Providing Safety and Reliability to Manufacturing Processes through Our Corrosionproof Solutions

Our Strength (Superiority in Competition)

Possessing capabilities for design, procurement, construction, and maintenance within the Group

Market Background and our Value Creating Strategy

- Growing demand for labor-saving solutions in factory construction and maintenance.
- Expansion of Industries exposed to corrosion risks, such as chemicals, semiconductors, and water treatment.
- ➤ Developing the "Corrosion-Proof Solution Platform", which provides one-stop optimal solutions combining metals and equipment, by integrating capabilities across the ASAHI YUKIZAI Group.





4. Financial Strategy

Cash Allocation



Maintain financial soundness while leveraging debt to enhance shareholder returns and drive proactive growth investments for the future.

Next Medium-Term Corporate Management Plan (2026-2030) Cash Allocation Image

Policy for dividend payment: During the period up Expecting to expand **Return of Profits** to FY2030, progressive dividend payment to be revenue base through to Shareholders: made, in which annual dividend per share will be growth investments. **Cash Flow from** 30 billion ven maintained at a level higher than in the preceding **Operating Activities:** fiscal year. 50 billion ven Total return ratio: Roughly targeted at 50-70% as a total for the six years, while taking into consideration the financial soundness (in which the D/E ratio stands at 0.5 or less). Cash Flow from Investment for growth based on the business **Investment Activities: Financial Cash Flow:** portfolio strategy 60 billion yen 40 billion yen ✓ Capital investment, research and development: Approximately 40 billion yen ■ Utilizing liabilities while ✓ Investment for M&A deals, JVs, etc.: maintaining a D/E ratio of Approximately 10 billion yen Investment for maintenance of foundation 0.5 or less. Refurbishing or streamlining the equipment: Approximately 10 billion yen

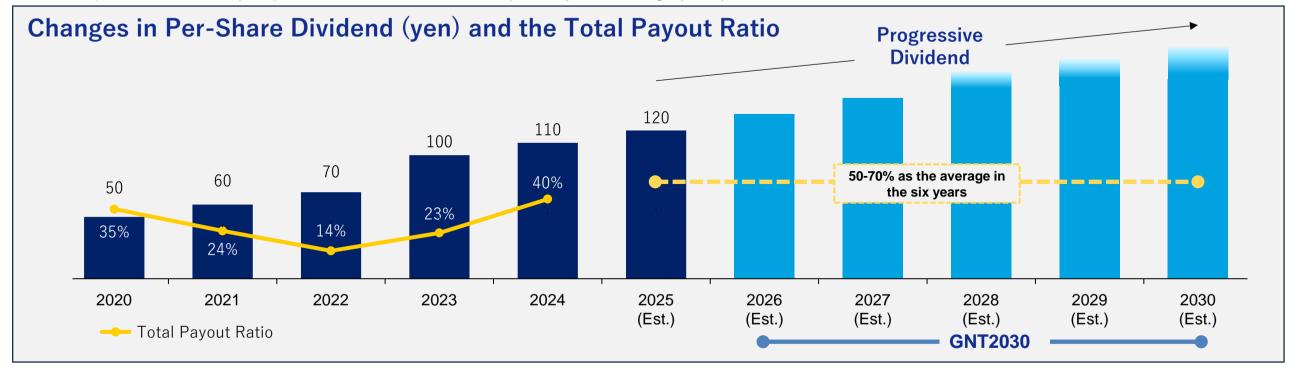
Shareholder Return Policy / Enhancing IR Activities



Shareholder Return Policy

- Progressive Dividend: We recognize that distributing profits to shareholders is one of the most important issues for our company, and will comprehensively consider factors such as business performance trends, financial position, and internal reserves necessary for future investment. Through fiscal 2030, we will maintain a progressive dividend per share at an annual level higher than the previous fiscal year, and aim to increase dividends by achieving continuous profit growth.
- > 50-70% of Total Return Ratio: While taking financial soundness (D/E ratio of 0.5 or less) into consideration, we will implement flexible share buybacks in addition to progressive dividends so that the average total return ratio for each year from fiscal 2025 to fiscal 2030 will be approximately 50-70%.

(For Reference) Dividend for FY2025
It is planned that 120 yen per share of dividend will be paid, by increasing by 10 yen over FY2024.





5. Enhancing Intangible Assets as Foundation for Business Growth

Enhancing Intangible Assets as Foundation for Business Growth



Customer Capital

- Deep and continuous relationships of trust with customers who share our unique technology and values
- Constant fixed-point observation through customer satisfaction surveys

Intellectual Capital

> Anticipate market changes and continuously create niche leadership through accumulated technology and knowledge

Human Capital

- Developing ASAHI YUKIZAI-Style human resources: "People Who Take on Challenges and Move Forward Together"
- > Fostering global talent who can collaborate and contribute with people from diverse cultures
- > Fostering next-generation leaders who demonstrate leadership skills and play a central role in the organization
- > Improving work engagement





Notes

Forecasts and prospects in this document are based on information available at the time the document was prepared. It does not assure or guarantee the realization of future planned figures or measures.

*This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.